

هيئــة المســاهمــات المجتمعيــة – معـــاً Authority of Social Contribution – Ma'an

# MA'AN IMPACT REPORT







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# MESSAGE FROM OUR LEADERSHIP



**H.E. Dr. Mugheer Al Khaili**Chairman of the Department of
Community Development

The UAE's Golden Jubilee is a cause for celebration as our nation looks ahead to the next 50 years and a dignified life for all. Under the guidance and leadership of His Highness Sheikh Khalifa bin Zayed Al Nahyan, President of the UAE and Ruler of Abu Dhabi, the Department of Community Development (DCD) remains committed to our vision of a future where tolerance, inclusion and generosity is supported by a thriving social sector.

This Annual Impact Report highlights how the DCD and Ma'an are partnering with the social sector and communities across Abu Dhabi to develop world-leading solutions to solve social challenges and foster a generous, cohesive, and sustainable nation that cares for every individual.

To realize this long-term aspiration, it will require everyone to keep sharing their passion for giving and kindness with the community. This report contains many examples of this community spirit at work, and I encourage you to continue supporting these activities as we build the future of Abu Dhabi.



H.E. Salama Al Ameemi
Director General, Authority of
Social Contribution-Ma'an

At the heart of our community is a desire to build active, strong, and connected communities and families across Abu Dhabi. In just two years, the Authority of Social Contribution – Ma'an has witnessed this vision come to life as we partner with communities, individuals, and the social sector.

Our common mission is to strengthen the core of our community and create lasting, sustainable, and positive impact on all people who call our Emirate home. We have already taken big steps on this journey by combining a variety of programmes, community activities and innovations to strengthen the social fabric of Abu Dhabi. As you will read in this report, we are forging partnerships and accelerating the pace of social innovation to address social priorities and support our diverse, inclusive, and multicultural community.

Thank you for your contribution this past year, and we look forward to collaborating with you to create strong, active, and collaborative communities.

# COMMITMENT TOWARDS A LARGER IMPACT

Our transformative journey towards a more cohesive, sustainable, productive, and happy community leapt up in 2021! Despite the ongoing COVID-19 challenges the world is facing, we vigorously unite our efforts with our partners, stakeholders, and community members to build a vibrant and empowered social sector in Abu Dhabi. Ma'an continues to drive social innovation, building a culture of social contribution and participation to address key social priorities that matter to Abu Dhabi community. Our portfolio of programmes and initiatives aim at boosting social inclusion and strengthening the core fabric of our community.



Through its commitment towards delivering a greater social value and evidence-based impact, Ma'an has adopted a Social Impact Model that guides us in building strong, sustainable foundations for a thriving community. Our human-centred approach will continue to guide the way we collaborate and join forces with our stakeholders, beneficiaries, and the community. We aim to create a culture of participation where civic engagement, sustainability and responsibility is at the heart of everything we do, and it guides the way we work, collaborate, and innovate. We are just two years into a long-term mission to contribute to building the assets and foundations of an engaged community which demonstrates the collective impact of loyal Individuals and organisations.

As we look forward to 2022 and beyond, we invite you to join us as we transform our community. Find your place among the residents and citizens already engaged in volunteering, social entrepreneurship, mentoring and training, job creation, generous giving, and innovative social programmes, which change and affect thousands of lives every year. In this report, we reflect on our achievements and look ahead with confidence as we build a nation with a distinctive social perspective in which health, prosperity, happiness, and dignity for everyone is promoted.

# MA'AN AT A GLANCE

ESTABLISHED IN FEBRUARY 2019 BY THE DEPARTMENT OF COMMUNITY DEVELOPMENT ABU DHABI, THE AUTHORITY OF SOCIAL CONTRIBUTION – MA'AN DRIVES SOCIAL INNOVATION AND BUILDS A CULTURE OF SOCIAL CONTRIBUTION AND PARTICIPATION TO ADDRESS SOCIAL PRIORITIES IN THE EMIRATE OF ABU DHABI.

Ma'an brings together the government, private sector, and civil society with the objective to support innovative solutions and contribute to the development of strong, active, collaborative, and inclusive communities. Ma'an provides support and resources to seed and grow community-based organisations and to raise and allocate funds towards the not-for-profit sector and social initiatives. In addition, Ma'an promotes community engagement and a culture of volunteering.



Creating collaborative communities.



#### MISSION

Support the growth of the community by developing social innovation solutions and by encouraging a culture of giving and participation in civil society.

#### Five pillars driving social change in Abu Dhabi

Ma'an is fostering a caring, inclusive, and civically engaged community that is home to more than 200 nationalities. Our vision is translated into action through five pillars of activity whereby Ma'an addresses social priorities, creates meaningful opportunities for volunteering and community participation, and partners with third sector organisations, government entities, private sector, and people in our community. Our pillars work together on different levels to lead societal change and bring about a long-term positive impact, which promotes greater community engagement, volunteering, and social innovation.

#### Social Incubator & Accelerator

Supports start-up enterprises, which address social challenges by providing them with direct financial support, business services, mentorship, intensive training and dedicated workspace.

# **Social Contracting**

A new innovative contracting model to address complex social challenges by encouraging multi-stakeholder involvement and leveraging the concept of payment by outcome

# **Community Engagement**

Facilitating community participation by designing services, forming partnerships, and creating new volunteer opportunities.

### **Outreach Management**

Raising awareness of the importance of shared social responsibility to help advance social priorities, which benefit the people of Abu Dhabi, promoting community development efforts, and achieving social impact for the common good.

#### Social Investment Fund

Providing an innovative and sustainable mechanism to finance social impact programmes, which directly address the priority areas of Abu Dhabi social development.







SUPPORTED 43 ORGANISATIONS FINANCIALLY OR IN-KIND

DEPLOYED AED 36M
TO SUPPORT SOCIAL CAUSES

TO ADDRESS ABU DHABI SOCIAL AND COMMUNITY PRIORITY AREAS

CONTRIBUTED BY
622K INDIVIDUALS AND
12 ORGANISATIONS

WITH THE ENGAGEMENT OF 337 VOLUNTEERS

BENEFITED

32K CITIZENS AND
RESIDENTS IN ABU DHABI
THROUGH OUR PROGRAMMES,
INITIATIVES AND SERVICES

INCUBATED

22 NEW NON-FOR-PROFITS
OR SOCIAL ENTERPRISES



OFFERED
41 NEW JOB OPPORTUNITIES
IN THE SOCIAL SECTOR



4 NEW SOCIAL
INVESTMENT BONDS AND
OUTCOME-BASED SOCIAL
CONTRACTS IN THE
NEGOTIATION PIPELINE

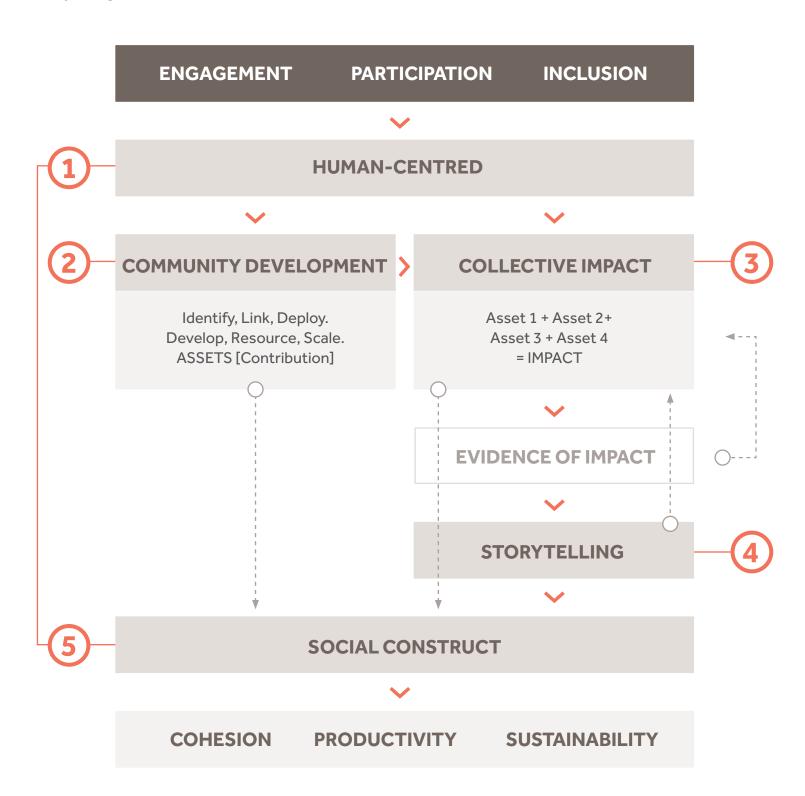




IMPACT MODEL



Ma'an's social impact model illustrates Ma'an's approach to building a more cohesive, productive, sustainable community, which provides well-being and happiness to all people in Abu Dhabi. Our model was the result of an inquisitive research and in-depth analysis. It encapsulates five key interconnected themes: A human-centred organisation, community development, collective impact, storytelling, and social construct.

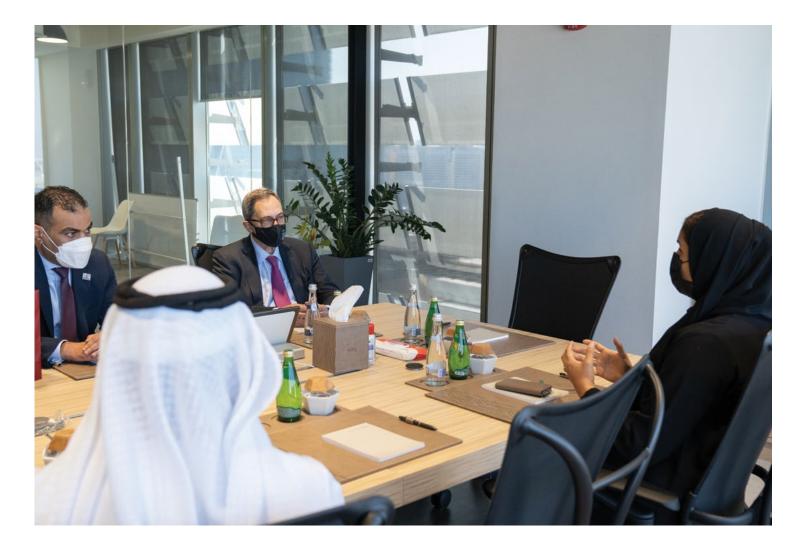




# A HUMAN-CENTRED ORGANISATION

A human-centred organisation is defined as an organisation which, seeks to maximise the individuals control over how they live their lives. Person-oriented principles are at the centre of planning and decision-making at all levels of the organisation (McCormack, 2019).

As a human-centred organisation, Ma'an always considers the individual. How can we engage people to better understand our community 's problems, develop solutions and implement new programmes? How can we encourage participation and foster a greater sense of inclusion?



# **QUALITY OF LIFE SURVEY**

As a vital player in Abu Dhabi social sector, Ma'an unites efforts with DCD to fulfil the vision of the government of Abu Dhabi to provide all residents of Abu Dhabi with a dignified life and maintain a happy, inclusive, and welcoming community. The Abu Dhabi Quality of Life Survey 2020 represents Ma'an, DCD and the government's commitment to this vision. Led by DCD, this descriptive, cross-sector anonymous online survey covers the main segments of Abu Dhabi's population, including citizens and residents. The study paid special attention to reaching under-represented populations such as domestic and migrant workers and students.

MA'AN ANNUAL IMPACT REPORT 2021 THE HUMAN-CENTRED APPROACH FOCUSES ON OBTAINING UPDATED, RELIABLE, AND **INSIGHTFUL INFORMATION ABOUT 14 DIFFERENT** ASPECTS OF THE LIVES OF ABU DHABI CITIZENS AND RESIDENTS INCLUDING: **WORK-LIFE** BALANCE SOCIAL AND **HOUSEHOLD HEALTH** COMMUNITY **INCOME AND SERVICES WEALTH SUBJECTIVE JOBS AND ENVIRONMENT** WELLBEING **EARNINGS QUALITY** CIVIC SOCIAL AND **ENGAGEMENT EDUCATION** CULTURAL **AND AND SKILLS GOVERNANCE VALUES ACCESS TO** SOCIAL **HOUSING** INFORMATION CONNEXION **PERSONAL SAFETY AND SECURITY** During 2019-2020, a total of 72,481 citizens and residents responded to the Quality of Life Survey, which allowed for an in-depth assessment of the current socio-economic situation in the Emirate. The report provided Ma'an with a better understanding of the focus areas and causes of social challenges and helped us advance our impact on the community and its ability to respond to pressing needs by means of developing, improving or changing the focus of our initiatives and programmes.

## **MA'AN SOCIAL LAB**

collaborative workshops

attended by

**164** participants and lasting more than 6 days

examined

social challenges

Complex challenges require creative solutions. Ma'an Social Lab (MSL) was established to find fresh ways of understanding complex, interconnected social problems.

It is a platform that directly connects Ma'an with community members to discuss urgent social challenges.

Facilitated by Ma'an team members, each workshop was given the opportunity to interact directly with a group of key stakeholders to gain the insights and perspectives of the latter. This example of human-centred planning was attended by key stakeholders, including representatives from academia, government and semi-government sectors, private sector, general community members, vulnerable groups and/or programme beneficiaries.

The MSL provided Ma'an team members with an opportunity to better understand and validate social priorities. This includes gaining a better understanding of the problem, discussing potential solutions and opportunities, and identifying key stakeholders who could contribute to the development of ambitious plans.



## SOCIAL CHALLENGES EXAMINED

## FOCUS AREAS

Suitable housing choices and social protection

- 1. Spending behaviour
- 2. Lack of comprehensive social security programmes
- 3. High level of debt

Cohesive families and inclusive communities

- 4. Children
- 5. Children without parental care
- 6. Victims of abuse
- 7. Youth
- 8. Gender balance

- 9. Substance abuse
- 10. People of determination
- 11. Family cohesion
- 12. Senior citizens
- 13. Domestic and migrant workers

Nurture a multi-cultural, cohesive community

Raising the level of physical activity

& community sports

- 14. Abu Dhabi's community
- 15. Sports community group
- 16. Talent development challenges

# FORTY-SIX PEOPLE COMPLETED A SURVEY AFTER THE WORKSHOP SESSIONS:

98%

found MSL extremely useful

98%

found the team created an open and safe shared space, which facilitated fruitful discussion

94%

became more knowledgeable on issues related to social protection in Abu Dhabi after participating in Ma'an Social Lab 89%

indicated they were planning to share MSL learning outcomes with their colleagues and apply the key lessons in their job

91%

connected with at least one new person or organisation working in Abu Dhabi

The outcomes of the MSL was valuable input for the development and planning of Ma'an initiatives and programmes. Our partners' insights, suggestions and proposed solutions shed light on the areas we need to focus on and prioritise to maximise our social impact.

# **JOIN THE CONVERSATION**

Join the Conversation is an initiative whereby our community members, partners, and stakeholders are invited to join us in a collaborative attempt to understand specific social challenges and the society's needs and to help us design Ma'an's programmes and activities. In 2021, Join the Conversation conducted two primary events with representatives from the community, vulnerable groups, partners, and other stakeholders to give their insight into the new areas of focus concerning the Ma'an Social Incubation programme.



#### **MA'AN'S PARTNER**

Environment Agency – Abu Dhabi (EAD)

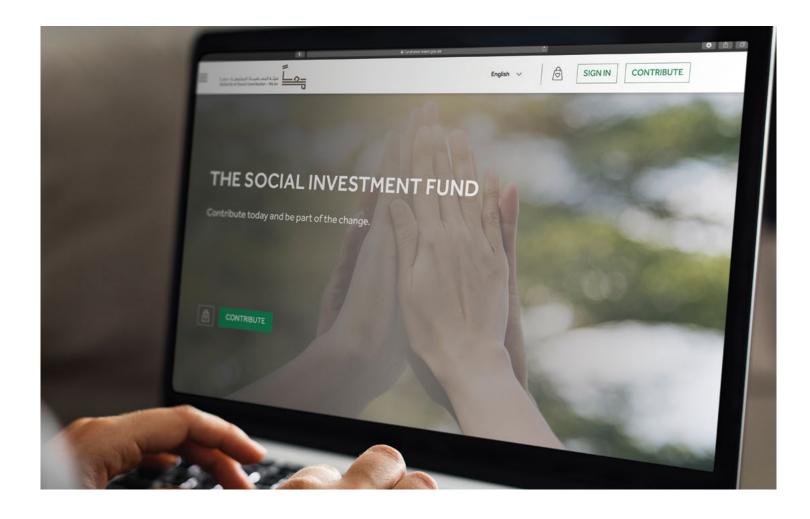
Department of Community
Development, Department
of Culture and Tourism, Family
Development Foundation and
Al Mubarakah Foundation

#### **PURPOSE**

To discuss various topics related to the environmental challenges in Abu Dhabi and the role of social activists and social entrepreneurs in helping protect the Emirate's wildlife and nature and raising awareness.

To find innovative solutions to better serve senior citizens and residents in Abu Dhabi and to explore ways to have them optimally and actively engaged in the community.





# SOCIAL INVESTMENT FUND

The Social Investment Fund is an innovative, sustainable mechanism for financing programmes for the social good in the Emirate of Abu Dhabi. By mobilising contributions from individuals and organisations and channelling them towards solving social challenges, we build a resilient and sustainable community. These social challenges are originally identified and prioritised by the Department of Community Development for immediate action and intervention.

# SUSTAINABLE CONTRIBUTION PLATFORM

This is a new platform, which enables individuals and companies to make financial contributions directly to programmes and social causes of their choice. The aim of the platform is to strengthen the social participation and solidarity in the Emirate. It provides entities and third sector organisations with an interactive safe channel to crowdfund their most prominent programmes concerning community causes.

Discover our fundraising platform, learn about the campaigns and different social causes they support, contribute and be part of the change!

fundraise.maan.gov.ae

# 2021 ACHIEVEMENTS

AED 29,187,175



**RAISED IN FUNDS** 

**ORGANISATIONS RAISED FUNDS BY USING MA'AN'S** PLATFORM (SEHA, DAR ZAYED, AWAD, WWF)



**ORGANISATIONS CONTRIBUTED TO** A SOCIAL CAUSE

AED 36,074,223

ALLOCATED TO SOCIAL CAUSES

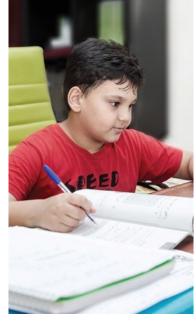
SOCIAL INVESTMENT FUND,

SINCE ITS INCEPTION, HAS PROVIDED

SUPPORT TO THE VALUE OF

125 MILLION DIRHAMS TO NON-FORPROFIT ORGANISATIONS, PUBLIC
AND PRIVATE ENTITIES. AS A RESULT,
MORE THAN 502,000 BENEFICIARIES
BENEFITED FROM PROJECTS

ADDRESSING THE DIRECT NEEDS
OF ABU DHABI COMMUNITY.





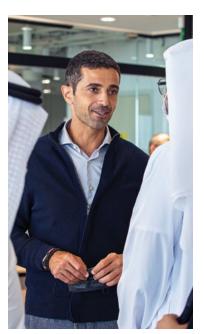
AED 58.6M

Provided to 14 organisations to support 10,566 beneficiaries



COMMUNITY

AED 3.5
Provided to 5 organisations
to support 10,522 beneficiaries



SUPPORTING SOCIAL ENTERPRISES

AED 1M

Ma'an Grants Programme
to support 8 non-for-profits





AED 38.7M

Provided to 18 organisations
to support 24,674 beneficiaries



BASIC NEEDS



AED 16M

Provided to 5 organisations

To support 456,408 beneficiaries



OTHER CAUSES



AED 7.8M

Provided to 3

organisations

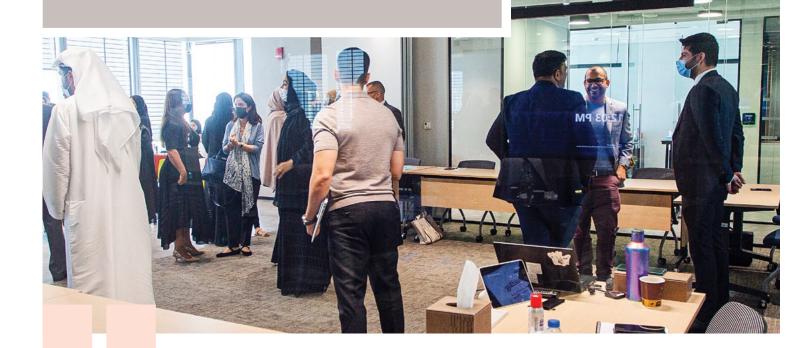
# CSR THROUGH MA'AN

MA'AN ANNUAL IMPACT REPORT 2021

COMMUNITY AND SOCIAL DEVELOPMENT

Private sector organisations have shown a high level of social responsibility and commitment and have played a significant role in supporting the community in Abu Dhabi. As a catalyst in the social sector, Ma'an works hand-in-hand with generous corporations, which, through their financial or in-kind contributions, aim at making a positive sustainable impact in Abu Dhabi social sector.

In 2021, Ma'an received a total of AED 4,750,200 worth in contributions from eight organisations to address various social priorities.



Cooperation is one of the key components of the Abu Dhabi and UAE community when it comes to addressing social challenges. Supporting social initiatives is one of our country's long-standing values and we are continuously prioritising community work at ADNIC.

Ahmad Idris, CEO of ADNIC

# **SOCIAL INCUBATOR**& ACCELERATOR

MA'AN IS FOCUSED ON ACCELERATING THE GROWTH AND DEVELOPMENT OF THE THIRD SECTOR THROUGH MSI AND MSA ACTIVITIES, ALIGNED TO SUPPORT THE STRATEGIC GOALS OF THE DEPARTMENT OF COMMUNITY DEVELOPMENT.



In 2021, these programmes unlocked creative and innovative new solutions, which build communities and help individuals overcome major challenges. Ma'an Incubation and Acceleration pillar aims to stimulate a community-driven approach to support the growth of the third sector in Abu Dhabi by providing development and market access support to social enterprises and not-for-profit organisations, whilst growing the social entrepreneurial ecosystem.

# MA'AN SOCIAL - INCUBATOR (MSI)

- / Social entrepreneurs and their teams are selected through a competitive pitch process twice a year.
- / Selected teams are enrolled in an intensive 3-month training programme whereby they are offered seed funding, learning, networking, coaching and investment opportunities.
- / Attention is paid to early-stage start-ups which seek to develop solutions for their community and turn into sustainable impact social enterprises.



# MA'AN GRANTS PROGRAMME

/ Providing social entrepreneurs and not-for-profit organisations with the financial support needed to scale and develop.



# MA'AN SOCIAL ACCELERATOR (MSA)

- / Social entrepreneurs are offered a 2-month scale-up programme.
- / The programme includes access to comprehensive support and business development to help them scale their organisations in Abu Dhabi.



# MSIA 2021 PROGRAMMES

COHORT 2
ACCELERATOR

COHORT 4
INCUBATOR

COHORT 5
INCUBATOR

THEME

Mental wellbeing

Environment

Senior citizens and residents

#### **OBJECTIVE**

Enable the growth of social enterprises addressing the complex problems related to mental wellbeing

Enable the
establishment and
scaling up of global
social enterprises
in Abu Dhabi, which
focus on developing
creative solutions to
solve environmental
challenges

Enable the
establishment and
growth of Social
Enterprises in
Abu Dhabi focussed
on developing
sustainable
solutions to
enhance the lives of
senior citizens
and residents

#### **OUTPUTS**



10 SOCIAL ENTERPRISES INCUBATED SOCIAL ENTERPRISES
JOINED THE
INCUBATOR
PROGRAMME













Social Incubator and Accelerator, since its inception, has provided support to the value of more than 11 million dirhams (contributed by community, private and public sectors) to incubate 53 social enterprises and supported 21 existing NFPs for business continuity and expansion, who in consequently provided services and

products to more than **30,000 beneficiaries**, in Abu Dhabi.

Our true investment in this pillar is to enable key players in the third sector to take on the responsibility of responding effectively to the societal needs, fostering meaningful civic engagement, and exploring innovative ways of creating social impact.



#### **AWARENESS ENGAGEMENT**

5 SOCIAL PRIORITY TOPICS ADDRESSED

+20M
IMPRESSIONS

+148M SPENT IN MARKET REACH



## **AWARENESS COHESION**

40
NATIONALITIES FROM UAE
SUBMITTED APPLICATIONS

44 COUNTRIES PARTICIPATED

20+
MAIN STAKEHOLDERS
ENGAGED

#### **IMPACT**

INCUBATOR
PROGRAMMES
LAUNCHED

53
NEW SERVICES/
PRODUCTS ADDED

19
SERVICE-BASED
SOLUTIONS

34
TECHNOLOGY-BASED
SOLUTIONS



# BENEFICIARIES

+198K
BENEFICIARIES
IMPACTED

+30
ENTREPRENEURS
IMPACTED

**55**VOLUNTEERS
ACTIVATED

#### **LICENSING**

30 START-UPS LICENCED

11 START-UPS IN PROGRESS OF LICENCING

SOCIAL ECONOMY

AED+11M
IN INVESTMENT

38
SOCIAL
ENTREPRENEURS
EMPLOYED

28%
OF FOUNDERS ARE EMIRATIS



# MARKET ACCESS

+361
DEALS
NEGOTIATED

+90 DEALS REACHED



## SOCIAL SECTOR

53 START-UPS ADDED TO THE EXISTING 150 SOCIALLY DRIVEN BUSINESSES

21
NFPS SUPPORTED
FOR BUSINESS
CONTINUITY/
EXPANSION

7/

# COLLECTIVE IMPACT

Collective impact consists of addressing complex issues in high-risk communities by aligning cross-sector partnerships that build on existing assets, strengths, and resources (Kania & Kramer, 2011).

Ma'an brings together the right 'community assets' with members of the community, including those who are vulnerable and experiencing life challenges, to solve complex social challenges and prioritise solutions. This includes understanding the problem or social priority, developing, and implementing practical solutions. This is a collective, coordinated, and collaborative approach to address social challenges focussed on impact.



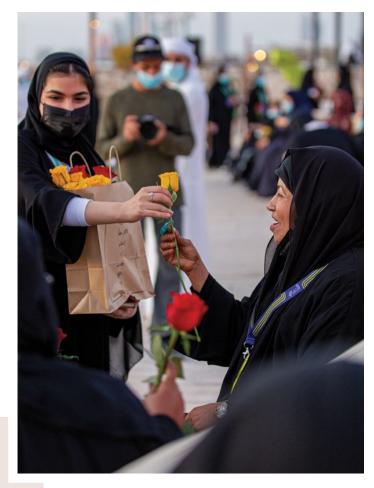
# COMMUNITY ENGAGEMENT

ENABLING A DYNAMIC
AND ACTIVE COMMUNITY
TO FORM PARTNERSHIPS
AND CAPITALISE ON
VOLUNTEERING
OPPORTUNITIES FOR
THE PURPOSE OF
DESIGNING SOCIAL
SERVICES OF GREATER
IMPACT



Ma'an makes this possible through partnerships with private companies, government entities and third sector organisations. We ensure volunteers are engaged in programmes, which deliver long-term, sustainable, and positive social impact.

Our goal is to encourage people to make a difference in their communities, foster a greater sense of public responsibility and build Abu Dhabi's volunteering ecosystem.



# 2021 PROGRAMMES

of the community who are passionate about what

they do and volunteer ambassadors.

# **2021 ACHIEVEMENTS**

2,630
BENEFICIARIES OF SOCIAL PRIORITY PROGRAMMES IN 2021

VOLUNTEERS ENGAGED WITH MA'AN IN 2021

PROGRAMME		BENEFICIARIES	VOLUNTEERS	PARTNERS	
JOURNEY OF GENERATIONS	Intergenerational engagement programme bringing together senior citizens and residents with youth volunteers to address the seniors' challenges of inclusion, activation, and health. This programme is implemented in partnership with Almubarakah Foundation.  A pioneering financial literacy and education programme focussed on challenges including high prevalence of debt, low financial literacy rates, and income management.	<b>197 310</b>	<b>273 45</b>	/ Almubarakah Foundation  / New Medical Centre (NMC)  / Modon Properties  Strategic partners:  / Abu Dhabi Global     Market Academy  / London Institute of     Banking and Finance  / Abu Dhabi Social     Support Authority  / Department of     Community Development  Participating entities:  / Abu Dhabi Social	/ Zayed Sports City (ZSC)  / Fatima Bint Mubarak Sports Academy (FBMA)  / Abu Dhabi Sports Council (ADSC)  / Social Care and Minors Affairs Foundation  / Dar Zayed for Family Care  / Abu Dhabi School of Government  Activated NFPs:  / UAE Banks Federation  / Emirates Association of Accountants and Auditors
LET'S CONNECT	A series of fun, people-focussed online activities and talks curated for Abu Dhabi's diverse community.  Focussed on connecting people, building resilience, and raising awareness of Abu Dhabi social priorities, the programme brought together specialist members	2,176 followers across social media channels	40	Support Authority  / Crown Prince Court  / Abu Dhabi Motorsports Management (ADMM)  / Ernst & Young (EY)	



# SOCIAL CONTRACTING

MA'AN'S SOCIAL CONTRACTING PILLAR IS DESIGNED TO ADDRESS SOCIAL CHALLENGES IN PARTNERSHIP WITH GOVERNMENT AND ENTITIES OF THE THIRD AND PRIVATE SECTORS, USING OUTCOME-BASED SOCIAL CONTRACTING AND SOCIAL IMPACT BONDS.

One of its key initiatives is **Social Impact Bonds (SIB).** This initiative uses a "pay-for-success" model to provide a funding mechanism, which encourages investment, growth, and innovation in social impact programmes and services.

Under this world-renowned model, some or all of the financial risk of non-delivery is borne by social investors, thereby shifting risk away from the government. More importantly, this proactive approach that the private and third sectors follow, combined with the reduction of risk for the government, makes it more likely that the social programmes will succeed and that vulnerable people will access the support and services they need.

#### In 2021, new SIBs projects were in their final stages of development.

The unprecedented success of the piloted SIB model drove more interest from government agencies (commissioners) towards adopting the outcome-based contracting and urged greater interest from social investors (private sector) to tap into this field.

# TAMKEEN PROGRAMME FOR UPSKILLING AND EMPLOYMENT

#### **Brief**

Empowering individuals and community by reactivating unemployed members of the community and turning vulnerable members into improved, skilled, and empowered talents. This is a training, employment and coaching programme, aims at matching a selected group of qualified candidates with potential employers who have a high sense of social responsibility in Abu Dhabi and are highly motivated and eager to be part of the solution.

#### **Impact**

The programme aims at improving the economic and social status of vulnerable individuals and families by increasing their income. In other words, the programme will be improving beneficiaries' wellbeing and their contribution to their own families and communities.

#### **Financial Tool**

Social Impact Bond funded by an investor.

# ABU DHABI EARLY CHILDHOOD AUTHORITY (ECA) FAMILY SUPPORT SERVICES

#### **Brief**

ECA and Ma'an launched a project to develop family support services in Abu Dhabi to guide divorced parents of children aged between 0-8 years, who are experiencing difficulties.

This evidence-based parent support programme is designed to support the social and emotional development of children and improve communication between parents.

A measurement framework will be used to evaluate the programme's value and identify the social and psychological impact of divorce on both parents and children.

#### **Impact**

The programme aims at reducing and minimising the negative impact of divorce on children's emotional and social behaviours and academic development. It contributes to the social priority of supporting family cohesion and provides vulnerable children with needed support to grow in an inclusive, caring, and empowering environment.

#### **Financial Tool**

Social Impact Bond funded by an investor.

 $\mathbf{a}_{0}$ 

# 2021 ACHIEVEMENTS







# 2021 SOCIAL CONTRACTING HIGHLIGHTS

/ Guidelines for Social Contracting launched

In partnership with DCD, ADEO and DOF, Ma'an worked on developing general guidelines, a framework, and templates to implement successful outcome-based contracts in the UAE.

/ Two publications on Government Outcomes Lab, University of Oxford

ATMAH is the world's first employment SIB specifically designed to support a cohort of POD with intellectual impairments. We shared our experience with the world to support governments and organisations in the design and delivery of SIBs to improve social outcomes





# ABU DHABI -ATMAH SIB

**Faisal Abdullah Saeed Al Hmoudi** Authority of Social Contribution Ma'an

# Participation at Social Outcomes Conference 2021 at Oxford University

H.E. Faisal Al Hmoudi, Executive Director of Incubation and Social Contracting, was invited to share the perspective of Abu Dhabi Government in the round table "From pilot to systems change: International perspectives on outcomes-based partnerships", held at the University of Oxford.



# OUTREACH MANAGEMENT

INFORM, ENGAGE, AND SPREAD AWARENESS OF SOCIAL CAUSES, OPPORTUNITIES AND IMPACT AMONGST OUR COMMUNITY MEMBERS, PARTNERS, AND STAKEHOLDERS.

Ma'an Outreach Management pillar boosts the engagement of Abu Dhabi community through campaigns and programmes to address the social priorities of the Emirate. It encourages the people to connect and be involved in creating measurable and sustainable impact.

# **EVIDENCE OF IMPACT**

Engaging the hearts and minds of individuals and the community with evidence-based storytelling at scale through relevant channels (Impact Institute, 2020). Collecting evidence of social impact informs storytelling; it enables continuous improvement of programmes and makes it clear that outputs, outcomes and impact are being achieved.

Outcomes data, including results and participant feedback, is collected before, during and after the delivery of Ma'an programmes, providing programme teams and Ma'an decision makers with valuable insights.

## **STORYTELLING**

Social impact storytelling combines quantitative evidence of impact with compelling individual and family storeys to engage hearts and minds of the audience and inspire continued support. In addition, it enables the evaluation of programme effectiveness and continuous improvement.





# STORIES OF SOCIAL IMPACT

# / GHAYA FINANCIAL LITERACY PROGRAMME

#### Building financial awareness and confidence in the future.

Ghaya programme, a Ma'an community engagement initiative, focuses on providing participants with an insight into effective financial planning. Through real-life scenarios, tailored to the UAE context, participants gain valuable knowledge from industry experts on how to manage their personal finances. Delivered by specialised volunteers and geared towards those who struggle to make the right financial decisions. Volunteers are trained and given the chance to make a profound positive impact on those who desperately need support. This will ultimately lead to bigger impact on the standard of living of participants as well as the physical, mental, and emotional wellbeing of their direct families.

# **HOW IT WORKS**





Each cohort runs virtually for 3 months with a total of 12 sessions (18 hours in total)

# A BENEFICIARY'S JOURNEY

# PRE-GHAYA

- / Not able to cover all expenses
- / No budget plan
- / Credit card and loan debt
- / No tools and no knowledge on financial literacy



- / Understands the impact of financial planning on the stages of life
- / Understands the financial products available
- / Acquires new tools and techniques to manage their finances

# POST-GHAYA

# \_\_\_

- / Is able to budget
- / Starts saving for unforeseen circumstances
- / Tracks expenses
- / Starts financial planning

# 3 MONTHS POST-GHAYA

- / Continues to budget
- / Is able to consolidate debt
- / Identifies and deals with overspending



# 6 MONTHS POST-GHAYA

- / Continues to budget
- / Is able to consolidate debt
- / Plans and deals with overspending



# **SPECIALISED VOLUNTEERING**

Building a culture of effective civic engagement is at the heart of Ma'an's work. Ma'an adopts a rigorous process for the selection of volunteers who apply through volunteers.ae, with the overall enrolment rate being at 19%. We invest in equipping our volunteers with the required skills, knowledge, and expertise not only to maximise their value added to the programme but also to help them grow personally and professionally. We are proud to have 22% of total specialised volunteers continue volunteering in our programmes.

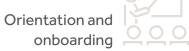
# **A SPECIALISED VOLUNTEER'S JOURNEY**



# **2 SCREENINGS**

Registration and selection process of specialised volunteers

# **2 SESSIONS**





# 12 TRAININGS

Specialised training sessions on the programme content

# **2 TRAININGS**

Public speaking training sessions





# **2 DEBRIEFS**

Programme debriefs and lessons learnt

# **IMPACT MEASUREMENT**

Behavioural change toward personal financial management is measured through two lenses, savings and budget.

# **SAVINGS**

24%

Of beneficiaries claim to be able to save

38%

Of beneficiaries are able to save

79%

Of beneficiaries are **3 MONTHS** confident in their saving

behaviours

71%

Of beneficiaries are confident in their saving behaviours

## **BUDGET**

45%

Of beneficiaries claim they budget

71%

Of beneficiaries are able to use a budget plan

96%

Of beneficiaries are confident in budgeting tools

100%

Of beneficiaries are confident in budgeting tools

6 MONTHS

PRE

**POST** 

All knowledge lies in building a community that is financially conscious, making life a long-term journey, free of anxiety and fear of the future.

Khadija – participant in Ghaya Financial Literacy Programme

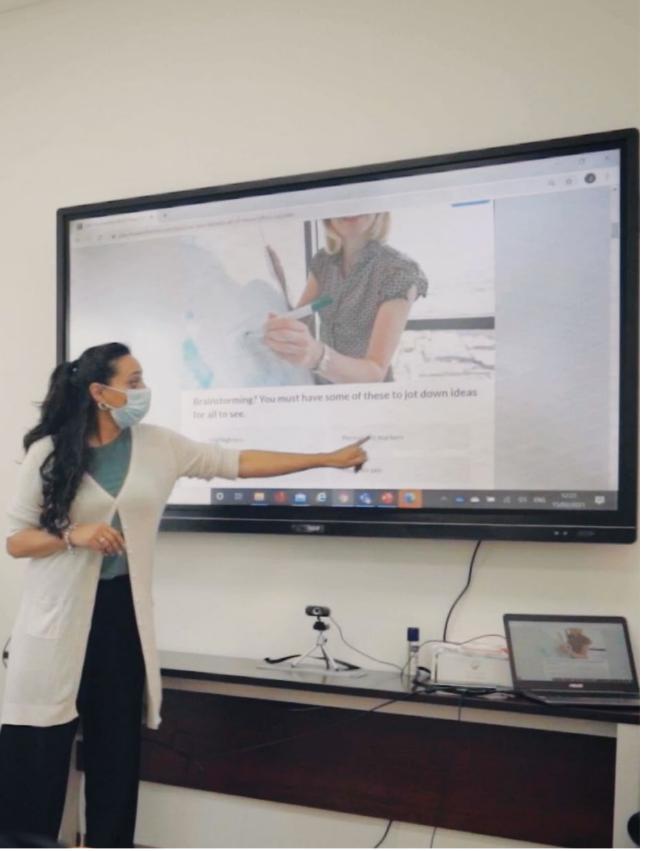


# / ATMAH SIB

# A training and vocational programme for People of Determination

Atmah Social Impact Bond (SIB) was launched by Ma'an, in collaboration with the Department of Community Development (DCD), Aldar Properties, Aldar Education and Zayed Higher Organisation for People of Determination (ZHO). The first SIB in the Gulf region contributes to the broader People of Determination Strategy, which aims to foster an inclusive and caring community.





# THE PROGRAMME HAS TWO LEVELS OF OBJECTIVES:

# **Delivery Level**

Atmah provides education, vocational training, and employment support to a small cohort of cognitively impaired students. The ultimate goal of the project is to help service users gain sustainable employment. Students learn vocational skills such as work awareness, personal safety, teamwork, overcoming barriers and customer service. The training programme was followed by six-month work placements at leading organisations across Abu Dhabi.

Atmah also tests local implementation of the ASDAN curriculum-an accessible and practical pedagogy for learners aged 11 to 25 in greatest need for support. The purpose of the curriculum is to give all learners the opportunity and tools to discover, develop and make full use of their potential.

#### **Strategic Level**

Objective

1

 Testing a new model of partnership between stakeholders

Objective

/ Identifying systems gaps and accelerate systems change in inclusive educational and employment policies

Objective

 Supporting innovation in the adoption of new programmes

# **HOW IT WORKS**



#### **Aldar Properties**

- / Provides upfront capital from the CSR budget
- / Receives capital back only if outcomes are achieved
- / Helps to identify employment opportunities

# **INTERMEDIARY**

## Responsibilities include:

/ Setting up the social and financials arrangements

Risk

capital

/ Contracting with the service provider



- / Monitoring and manage performance
- / Serving as primary liaison among all partners



# Programme implementation

# SERVICE PROVIDER

#### Aldar Education

- / Designs new curriculum
- / Delivers vocational course in administration, customer service and reception
- / Identify and trains potential employers

# MA'AN REPAYS RISK CAPITAL

#### If outcomes are achieved:

Risk Capital is repayed based on three outcomes

- / 6-month theoretical learning completed
- / 6-month practical internship completed
- / Permanent job secured after 15 months

#### If outcomes are not achieved:

Money allocated to Outcomes Payments will revert to Abu Dhabi's Department of Finance



Payment of outcomes achieved

# OUTCOME PAYER



- / Pays if outcomes are achieved
- / Enables policy and regulatory work e.g. introduction of new vocational certifications for POD



Programme enabler and validator of outcomes

# UMBRELLA AGENCY FOR POD

ZHO – Zayed Higher Organization for People of Determination

- / Nominates and selects students
- / Contributes with expertise and resources
- / Monitors quality and outcomes

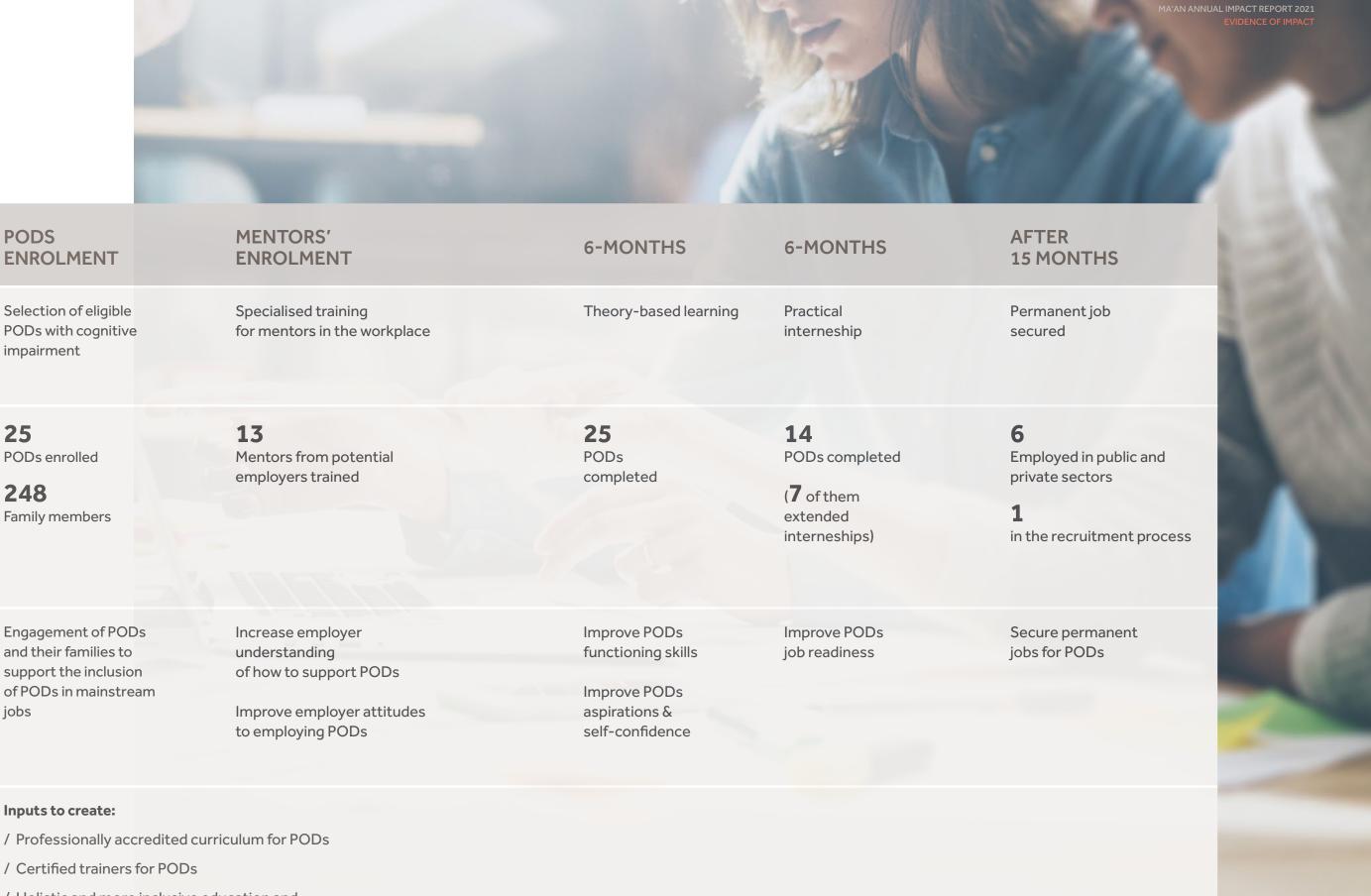
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MILESTONE

# **ATMAH PROGRAMME**

**PODS** 

impairment



**NUMBER OF** 25 **PARTICIPANTS** PODs enrolled 248 Family members **TARGETS** Engagement of PODs and their families to support the inclusion of PODs in mainstream jobs **POLICY** Inputs to create: / Professionally accredited curriculum for PODs / Certified trainers for PODs / Holistic and more inclusive education and employment policies for PODs

# EVALUATION AND IMPACT

Ma'an commissioned Traverse to undertake an independent evaluation of the Atmah SIB against its strategic objectives. Traverse is a UK-based research organisation and world leader in social contracting and Social Impact Bonds.

STRATEGIC OBJECTIVES	OUTCOME	SUCCESS ELEMENT	LESSON LEARNED
Objective 1	Atmah supported cross-sector collaboration towards a shared objective, which enabled quick, collective problem-solving	Ma'an's role as an intermediary between SIB stakeholders supported effective partnership-working, while a cross-partnership, two-tier structure with clear roles and responsibilities supported good governance	SIB stakeholders need additional support from intermediaries to understand what to expect from SIBs
Objective 2	Atmah was an 'accelerator' for better understanding what works in response to a specific societal challenge	Delivery of Atmah highlighted systemic challenges that need to be addressed to achieve Abu Dhabi's Strategy for People of Determination's aim of creating an inclusive and empowering community for POD	Alternative pathways and exit strategies should be planned from the start to ensure delivery staff and beneficiaries are supported appropriately
Objective 3	Atmah supported innovation in the delivery of social programmes and in the financing of social programmes	Close alignment with the POD strategy and its outcomes enabled a targeted intervention focussed on system change, while outcome-focused approaches supported agile, adaptive responses to COVID-19	More work is needed to shift local mindset from 'giving and 'donations' to 'investing for the good of the community







Atmah SIB is more than just an 'employment' outcomes programme. It proved that the SIBs model can increase the efficiency of public service commissioning and resources allocation, optimise partnerships which lead to better targeted service delivery, outcomes and policy making, and stimulate innovation in the social sector.



/ NAFAS

Nafas app provides a rich library of meditation content that allows the Arabic user to reduce stress, anxiety and insomnia by practising mindfulness. With the support of Ma'an, we were able to work with Etihad to provide part of our meditation content for their guests across the globe. As the first airline to offer Arabic meditations and caring to their Arabic speaking guests, we are honoured that Etihad Airways chose us. In addition, Nafas was the top meditation app in the MENA region in October 2020 and catered to over 450,000 Individuals. Founder of Nafas

Founder of NAFAS

# NAFAS JOINED MA'AN INCUBATION AND ACCELERATION PROGRAMME

#### MA'AN INCUBATOR

- / 3 months of workshops and coaching to scale up
- / Continuous post Programme support with business development and market access
- / Seed funding up to AED200,000
- / Office space for 2020 and 2021
- / Support in registration of Nafas in ADGM

#### MA'AN ACCELERATOR

- / 3 Months Acceleration Programme
- / Mentorship & Coaching
- / Lead generation
- / Networking opportunities
- / Deals facilitation
- Investment opportunities and meeting with VCs

#### **EXTRA GRANT FUNDING AED200,000**

# **ACHIEVEMENTS**

163, 547
BENEFICIARIES ATTENDED
MEDITATION VIDEOS

4 AGREEMENTS SIGNED

# / ORPHANS SUPPORT CAMPAIGN

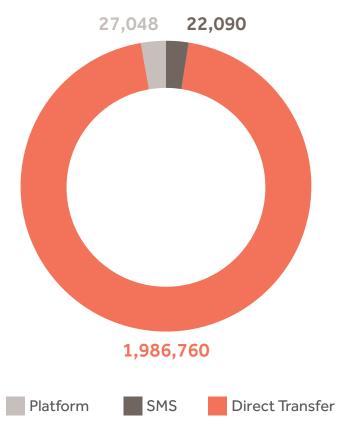
As part of Ma'an Social Investment Fund and in partnership with Dar Zayed for Family Care, this campaign was directed towards supporting, empowering, and integrating orphans into the community of Abu Dhabi.

We invest in the future of our youth by providing them with the best educational opportunities and family support programmes. This campaign provides orphans with programmes, which develop their academic, personal and social skills for the purpose of unlocking numerous opportunities for them and paving their way to be smoothly integrated into the community.

#### **AMOUNT RAISED:**

AED 2,035,898

# Total amounts raised by contribution channels



# **DEPLOYMENT OUTCOMES**

DEI EGITIERT GGTGGTIEG						
Total Contributions Value	Social Contribution	AED 1,912,722				
Education grants	Providing educational opportunities for orphans and encouraging them to excel academically to insure adequate income after independence	AED 477,722				
Marriage grants	Providing marriage support for young orphans to start their own families and be fully integrated into the community	AED 235,000				
Housing grants	Providing adequate housing and stability for orphans who are married with their families, or empowering unmarried youth towards self-reliance and independence	AED 235,000				
Total Number of Beneficiaries: 90						

# SOCIAL CONSTRUCT

# RECOGNISING AND WORKING TOWARDS MORE EQUITABLE, INCLUSIVE PRACTISES AND PERCEPTIONS IN ABU DHABI.

Social construct concentrates on enhancing the terms on which individuals and groups interact and participate in community. It includes improving the ability, opportunity, and dignity of those disadvantaged on the basis of identity (World Bank, 2020), including the removal of barriers to allow full participation of People of Determination (Barnes, 2005).

Ma'an's human-centred approach and commitment to community development, collective impact and social impact storytelling naturally contributes to a better social construct. **This social construct is defined by cohesion, productivity, sustainability of the community, social service system and delivery organisations, improved health, well-being, and happiness.** All Ma'an programmes, with the support of our partners, stakeholders, volunteers, and beneficiaries, are aiming to attain one or more aspects of this social construct.



# **SUSTAINABILITY**

Social bonds and outcomes-based social contracting

Social Incubator and Accelerator

Community Fund

# COHESION

Effective Collective
volunteering community-driven
and specialised response to pandemics
volunteering

Fundraising platform for organisations SOCIAL CONSTRUCT

opportunities

Social priorities tackled

Partnerships for maximising social good

New social services and products

**PRODUCTIVITY** 

Active Social productive awareness social sector campaigning

**WELLBEING** 

# MA'AN CONTRIBUTES TO GLOBAL AGENDA

We align with global indicators to create a better sustainable future for us and the world, along with our partners, volunteers, and community members.

The United Nations 17 Sustainable Development Goals (SDGs) were developed with input from the UAE and all other UN member states in 2015. The SDGs are "a universal call to action to end poverty, protect the planet, and ensure that by 2030 all people enjoy peace and prosperity" (UN, 2015).

#### MA'AN'S ALIGNMENT WITH SDGS



Good Health and Well-Being

**Decent Work** 

and Economic



Reduced Inequalities Ma'an's strategy, pillars and

programmes are directly and

indirectly guided and inspired

to a global mission for impact. We address social challenges

by the UN SDGs to contribute, together,

and opportunities for improvement including

wellbeing, inclusion, reduced inequalities,

resilient communities, effective partnerships, and sustainable socio-economic

growth amongst many

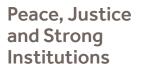
other things.







Climate Action



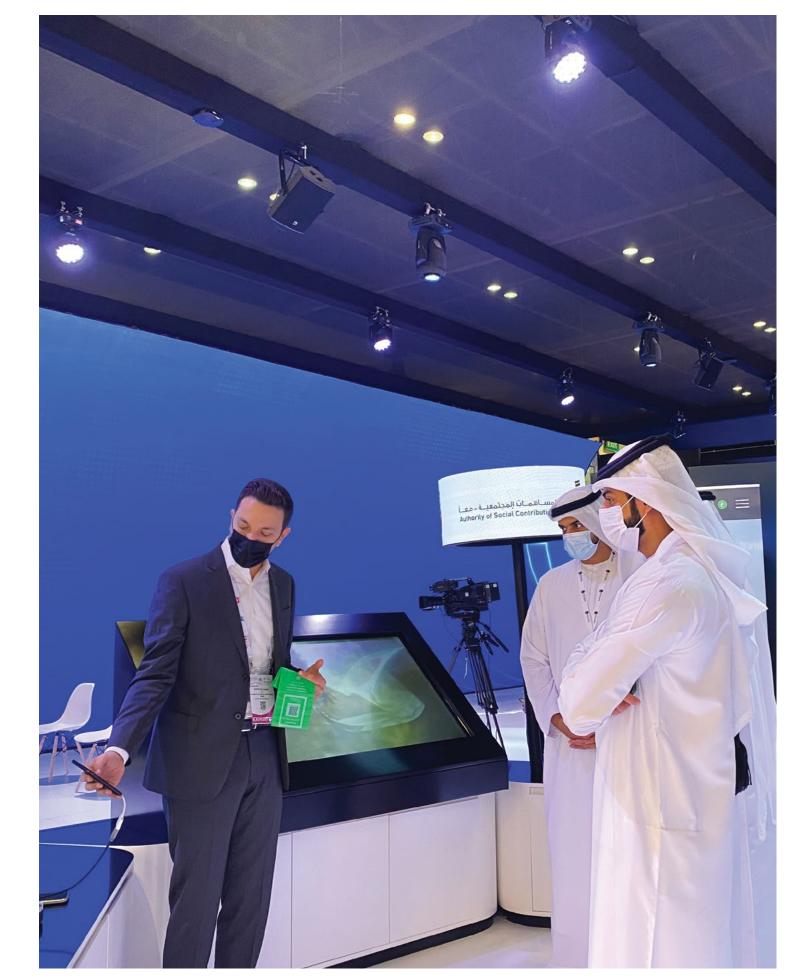


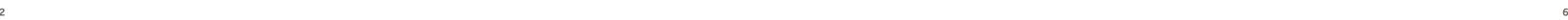
Institutions





Growth





# THANK YOU, PARTNERS

Abu Dhabi Global Market

Department of Community Development

Department of Municipalities and Transport

**ADGM Academy** 

Abu Dhabi Early Childhood Authority

Abu Dhabi Social Support Authority

Zayed Higher Organization for People of Determination (ZHO)

Dar Zayed For Family Care

Family Development Foundation

Environment Agency - Abu Dhabi

Department of Economic Development

Abu Dhabi Sports Council

Seha - Abu Dhabi Health Services Company

**Emirates Foundation** 

Khalifa Bin Zayed Foundation

**Aldar Properties** 

Aldar Education LLC

Abu Dhabi Commercial Bank

Abu Dhabi Islamic Bank

London Institute of Banking and Finance

Oliver Wyman

Abu Dhabi Animal Welfare Community

**UAE University** 

Zayed University

Abu Dhabi University

University of Sharjah

Khalifa University

United Eastern Medical Services

Al Mubarakah Foundation

UAE Accountants and Auditors Association

**UAE Banks Federation** 

**Zayed Sports City** 

Modon

Masdar City

TAQA

# THANK YOU, CONTRIBUTORS

Abu Dhabi National Insurance

Abu Dhabi Commercial Bank

H.E. Dr. Ali Bin Harmal Al Dhaheri

Sheikh Hamad Sultan Al Darmaki

Helal Mubarak Eissa Al Mansoori

First Abu Dhabi Bank

Mohamed Abdulrahman Al Bahar

Shaikha Aysha Al Nahyan Endowment

Mubadala Investment Company

Al Dar Loyality Programme

Après Café

**Emirates Steel** 

Abu Dhabi National Energy Company (TAQA)

Al Waha Capital

Architecture Café

**Desert Shield Fitness** 



# **GET INVOLVED**

Join us as a volunteer, partner or contributor.

Reach out if you need advice to scale your social enterprise.

For more information, visit:

maan.gov.ae

# OUR MISSION, YOUR IMPACT

# THANK YOU FOR JOINING US ON THE SOCIAL IMPACT JOURNEY

Our mission at Ma'an is to bring together the value that lies in the individual, community, organisation, and government for the benefit of everyone. By steering cross-sector partnerships and forming innovative infrastructure, we will achieve a greater social impact and create a sustainable resilient community.

We believe in collaborative communities and the efforts of every citizen in our country. We welcome the nations as we build a thriving community, which aspires to live well-defined, sustainable, healthy and prosperous lives.

Following the steps of our founding father, His Highness Sheikh Zayed bin Sultan Al Nahyan, we work with the future in mind. Together, we give for a perpetual prosperity.

Our mission is your impact.





# LET'S MAKE AN IMPACT

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- fundraise.maan.gov.ae
- partnerships@maan.gov.ae

maan.gov.ae